



Samparna Business
Correspondence Pvt. Ltd.



THE SPECTRUM

Branch Expansion of YBL



The central Team of YES Bank Ltd. gave approval to Samparna Business Correspondence Pvt. Ltd. to open Branches in Berhampur region. Product and Process Training was provided to employees so as to make them understand the products lent, the process followed and the documentation done in YBL BC operations starting from Primary Member Selection till Disbursement. Training Program was led by Zonal Business Head – Mr. Simanchal Pattnayak and Head Training & Hygiene – Mr. Bimal Kanta Panda.

Director Visits Newly Opened Branch



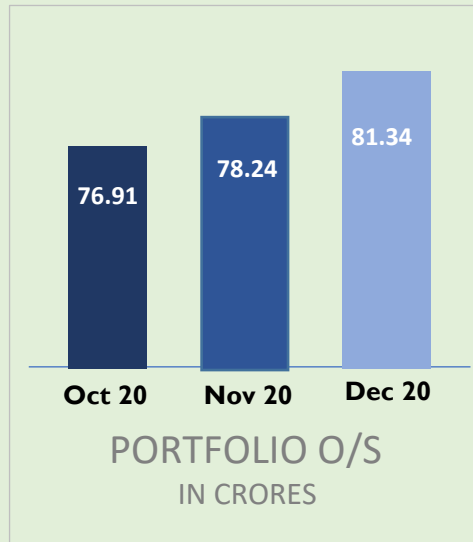
Director of Samparna Business Correspondence Pvt. Ltd. – Mr. Satya Narayan Mishra paid a visit to the newly opened branch under YBL BC at Hinjilicut, Ganjam. He discussed about the products and process adopted by the bank with the branch staffs, clarified all their doubts & apprehensions and encouraged them for achieving their business targets from the first month itself.

The year 2020 has been tough. The pandemic literally affected all walks of life across geography. Economic activities were disrupted due to continuous lockdowns and shutdowns. The fear of the horrifying consequences was pretty high in the initial few months. Gradually with proper preparation of health & hospital sectors, the government pulled back the imposed lockdown and the economic activities started. Samparna Business Correspondence Pvt. Ltd. started its lending activities from August 2020 to help the women revamp their businesses.

OUTREACH DETAILS

Indicator	March
No. of States	2
No. of Districts	11
No. of Branches	26
Portfolio O/S (Cr)	81.34
Active Borrowers	42,120

The portfolio outstanding decreased due to the Covid-19 pandemic that had hit the country in March 2020. But the loan disbursement of Samparna started in August 2020. With a steady pace, the portfolio increased from 76.91 Cr in October to 81.34 Cr in December.



Staff Retreat



Branch Visit of Managing Director



BRANCH VISIT

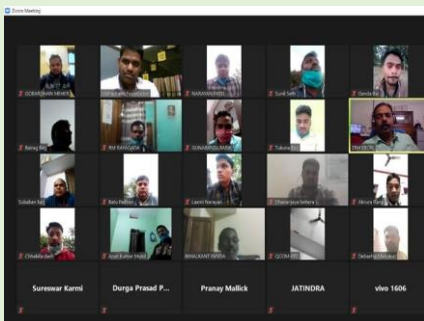
The Senior Management, after the resuming of Operations were the most concerned with the health & safety of the branch staffs. So visiting branches, providing staff members with masks, sanitizers and re-iterating the Covid-19 guidelines in front of them so as to remind them to take safety measures everytime they step out became imperative. Head – Risk Management: Mr. Prakash Chandra Sahu and Head Training & Hygiene: Mr. Bimal Kanta Panda visited all the branches of Samparna and conducted meetings on Repayment collection, Risk Management, and business drive abiding by the Covid-19 guidelines of the government.



Daan Utsav



PERFORMANCE REVIEW MEETING



Samparna Business Correspondence Pvt. Ltd. conducted a virtual performance Review Meeting of field staffs of YES Bank BC. Director – Mr. Satya Narayan Mishra & Zonal Business Head – Mr. Simanchal Pattnayak led the meeting. Discussion was held on monthly target Vs achievement & repayment collection.

Loan Disbursement



SAMPARNA BUSINESS CORRESPONDENCE PVT. LTD.

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